

SBIC Program Funding Process

OVERVIEW



Just-In-Time Funding

- Implemented May 1998
- **♦ Old Process:** Funds drawn down only four times a year with quarterly pooling.
- ◆ Just-In-Time: Funds can be drawn down against outstanding commitments on a daily basis to meet investment / cash needs.
- **♦ Result: Increased Flexibility**
 - Allows closer timing of take down with specific investment or liquidity needs
 - 45 days to draw funds

Just-In-Time Funding





Application for Commitment

- ◆ First step of funding process: SBIC applies for a Leverage commitment from SBA
- ◆ SBIC requests commitment application package from its assigned financial analyst in Office of SBIC Operations
- Commitment application periods: May and November
- New SBICs may submit application for commitment at time of licensing



Application for Commitment

- ◆ Commitment application reviewed and recommendation made by Operations analyst and Investment Division Credit Committee
- **♦** Final approval by Associate Administrator for Investment
- Maximum commitment amount: Two times Regulatory Capital



Application for Commitment

- ◆ Commitment expires on Sept. 30 of 4th full Federal fiscal year following issuance (Federal fiscal year is Oct. 1 Sept. 30)
- ◆ 1% Leverage Fee on committed amount is due:
 - within 30 calendar days or
 - at time of draw (if earlier)



Application for Draw Against Commitment

- ◆ Second step of funding process: SBIC applies for a draw against its Leverage commitment
- SBIC requests draw application instructions from its assigned financial analyst in Office of SBIC Operations; necessary forms can be downloaded from www.sba.gov/INV
- ◆ Draw applications may be submitted on 1st and 3rd Wednesday of each month



Application for Draw Against Commitment

- Maximum Leverage Request Amount (maximum SBIC can have outstanding)
 - Participating Securities: Two times leverageable capital
 - Debentures: Up to three times leverageable capital
 - Maximum Leverage indexed to CPI; adjusted annually
 - Leverage Ceiling for FY04 = \$116,000,000
 - New SBICs: Must have SBA compliance exam to draw > 50% of regulatory capital



Draw Application Approval

- ◆ SBA informs SBICs of approval or denial of draw request one week after application deadline (2nd or 4th Wednesday of month)
- ◆ SBIC receives "Notice and Confirmation" document from SBA, indicating approved amount and expiration date
- Approval expires after 45 days



SBIC Draws Down Funds

- **♦** Third step of funding process: SBIC takes down funds
- ◆ SBIC completes and executes "Notice and Confirmation" and faxes it directly to JP Morgan Chase Bank
- **♦** Funds wired next business day
 - 2% leverage fee and 50 basis point underwriters' fee deducted from proceeds
- ◆ Short-Term Rate = LIBOR + 50 Basis
 Points



Debenture/Participating Security Pooled

- Instruments in interim funding are pooled semi-annually
 - Participating Securities: February, August
 - Debentures: March, September

◆ 10-year "Trust Certificates" sold to institutional investors by underwriters



Debenture/Participating Security Pooled

- **♦** Payment of interim interest:
 - Debentures: SBIC wires short-term interest and SBA Annual Charge to JP Morgan Chase Bank
 - Participating Securities: SBA pays shortterm Prioritized Payment on SBIC's behalf
- ◆ Long-Term Rate = 10 year Treasury rate + spread (recent approx 0.85% or 85 bps)
- ◆ SBA Annual Charge (Fee) = FY 04: PS=1.454% , DEBS=0.855%. Remains unchanged on draws thru term of SBA commitment.



Information on LMI Debentures

- ◆ "LMI" Debentures are available to SBICs making qualified investments in Low and Moderate Income areas as defined in SBA regulations (§ 107.50)
- Some information provided above does not apply to LMI Debentures
- ◆ For information, refer to the "LMI Debenture Calculator" found at www.sba.gov/INV